



PEO ENTERPRISE

PEO ENTERPRISE

Driving speed, efficiency and excellence

AFCEA Belvoir Industry Days

Mr. Bill Hepworth, PEO

Every Soldier. Every Day.

OVERVIEW

VISION

To be the premier enterprise application and service provider advancing the Army's mission to fight and win.

MISSION

We deliver enterprise solutions driving Army dominance.

MAGNITUDE

- Directly supports *every domain, branch, unit and Soldier in the Army* with enterprise software solutions **that keep the Army running 24/7**
- Manages **\$1.3 billion** in appropriated funds
- Supports **1.1 million** Active, Guard and Reserve Soldiers and **330,000** Army Civilians



DATA & DATA ANALYTICS

We make data visible, accessible, understandable, trusted and interoperable.



HUMAN CAPITAL

We support Soldiers through acquisition programs, medical communications and more.



LOGISTICS

We provide detailed coordination of the people, facilities and supplies within the Army.



TRAINING & READINESS

We develop software applications and provide IT services that ensure a trained and ready force.



FINANCE & ACCOUNTING

We deliver the Army's financial and contracting solutions and ensure audit readiness.



FORCE MANAGEMENT

We support Army readiness on a global scale, providing data critical to managing force structure and foreign military sales.

OUR THREE *NEW* PILLARS



Speed

Become Agile Practitioners to deliver earlier, faster and more frequently



Efficiency

Do more with fewer resources by centralizing capabilities, eliminating redundancies and leveraging innovative techniques



Excellence

Deliver better quality by testing every sprint, engaging customers earlier and using automated testing



**THINK
ENTERPRISE.**



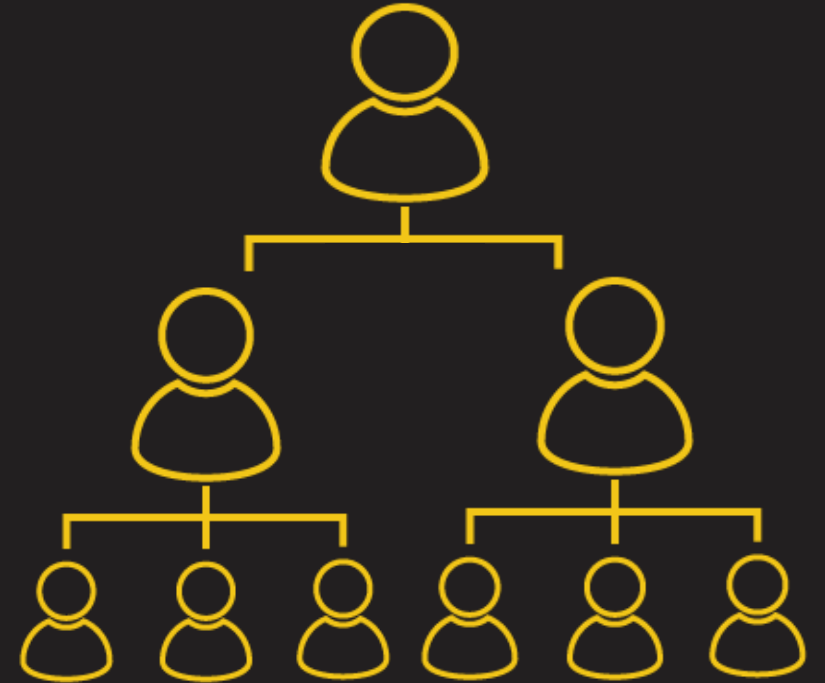
PEO ENTERPRISE



**ACT
ENTERPRISE.**

REORGANIZING *for effectiveness*

- Enterprise approach
- Evolving
- **Expectations:**
 - Retraining and Reskilling
 - Dynamic industry workforce
 - Temporary detail assignments
- **Recent O6 & HQ changes**



ORGANIZATIONAL CHART

Updated 051625



MR. BILL HEPWORTH
Program Executive Officer



BRIG. GEN. ROBERT J. (RJ) MIKESH JR.
Deputy Program Executive Officer



MS. MIRANDA COLEMAN
Acting Assistant PEO
Quality & Transformation



MR. MICHAEL CHAPPELL
Assistant PEO
Chief Information Office



MR. ANTHONY HOWARD
ACTING PRODUCT MANAGER
Army Data and Analytics
Platform (JRDAP)



MS. CASSANDRA REILLY
ACTING PRODUCT MANAGER
Army Data Platform (ADP)



MR. CEDRIC SHERARD
ACTING PRODUCT LEAD
Logistics Information
Systems (LIS)



MR. GEORGE PEGRAM
ACTING PRODUCT DIRECTOR
Global Force Information
Management (GIFIM)



LT. COL. JOHN NIKIFORAKIS
PRODUCT MANAGER
Army Training Information
System (ATIS)



COL. MELVIN MITCHELL
PRODUCT MANAGER
Enterprise Business Systems -
Commerce (EBS-C)



MS. GINA WHITAKER
PRODUCT DIRECTOR
Army Human Resource
Systems (AHRS)



MR. MARCUS COLLINS
PRODUCT LEAD
Army Enterprise Systems Integration
Program Hub (AESIPHUB)



MR. ROBERT PORTER
ACTING PRODUCT MANAGER
Defense Integrated
Business Systems (DIBS)



LT. COL. CAMILLE MORGAN
PRODUCT MANAGER
Army Contract Writing
System (ACWS)



MR. PAUL PHILABAUM
ACTING PRODUCT DIRECTOR
Global Combat Support
System - Army (GCSA)



MR. CARLTON WHITE
PRODUCT DIRECTOR
General Fund Enterprise
Business System (GFEBS)



MS. LISA DAPONTE
ACTING PRODUCT LEAD
Logistics Modernization
Program (LMP)



MR. KEITH BAYLOR
PRODUCT LEAD
Army Integrated



MS. KELLY RUTHERFORD
PRODUCT LEAD
Foreign Military Sales -
Army Case Evaluation
System (FMS-ACES)



COL. MATT PAUL
PRODUCT MANAGER
Integrated Personnel and
Pay System - Army (IPPS-A)



LT. COL. RYAN MARTIN
PRODUCT MANAGER
IPPS-A Increment II
(IPPS-A Inc II)



MS. VALARIE TRAN
PRODUCT LEAD
Accession Information
Environment (AIE)



MS. AMI BRYAN
ACTING PRODUCT LEAD
Operational Medicine Information
System - Army (OMIS-A)



MR. SAJJAN (SAJ) GEORGE
PRODUCT LEAD
Reserve Component Automation
System/Force Management
System (RCAS-FMS)



MR. REGINALD SHUFORD
PRODUCT DIRECTOR
Enterprise
Services (ES)



MR. HENRY PAYTON
ACTING PRODUCT DIRECTOR
Acquisition, Logistics &
Technology Enterprise
Systems & Services (ALTESS)



MS. LESLIE PLITZ
ACTING PRODUCT LEAD
Army Enterprise Staff
Management System
(AESMS)



MR. BRENT THOMAS
PRODUCT LEAD
Human Resource
Systems (HRS)



MR. REGINALD SHUFORD
ACTING PRODUCT LEAD
Digital Market



MR. THOMAS CURRAN
PRODUCT LEAD
MITech



MR. PATRICK MCKINNEY
Acting Chief of Staff



VACANT
Acquisition Logistics
Property Management



MR. ADAM CROSS
Business
Management



MS. SARAH STEENBERGE
Human
Resources



MR. SHANE WHITLOCK
Acting Plans &
Operations



MS. TARA CLEMENTS
Strategic
Communication

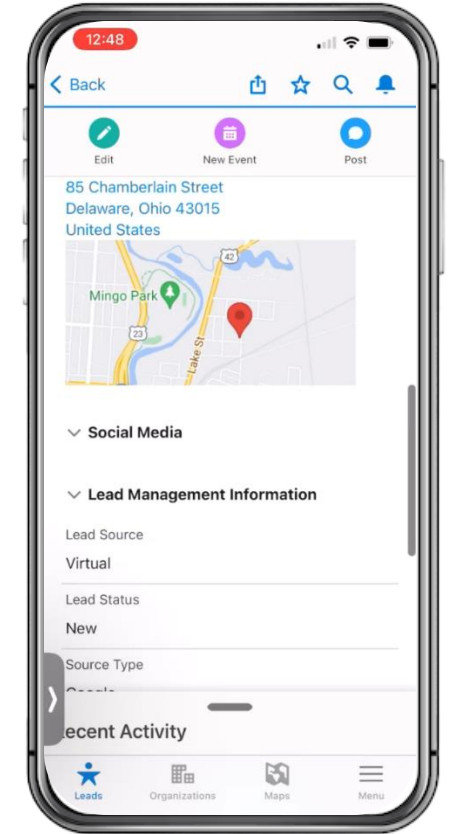


MR. PATRICK COLLERAN
Contracting

HEADQUARTERS STAFF DIRECTORS

CHANGING HOW WE DESIGN & DELIVER

- Soldier-Centered design (UI/UX)
- Delivering faster in increments
- Emphasizing quality



USING TECH TO DRIVE EFFICIENCY



AI



Large Language
Models



No-Code/Low
Code



Cyber Security



Agile
Acquisition



Enterprise License
Agreements



SBIR
opportunities









Disruptive Technologies
pilots

AT A GLANCE: PEO ENTERPRISE CONTRACT VEHICLES



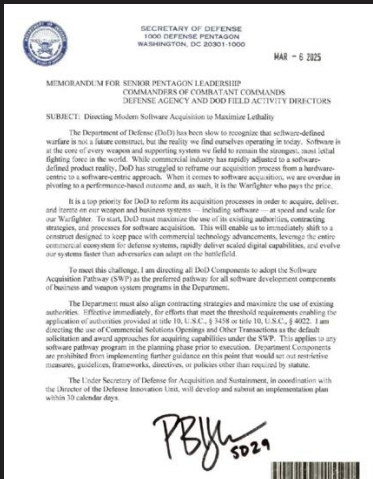
PEO ENTERPRISE

	HARDWARE		SOFTWARE		SERVICES	
	 <p>ADMC-3 Army Desktop Mobile Computing - 3</p> <p>For office hardware</p>	 <p>ITES-4H (3H) Information Technology Enterprise Solutions - 4</p> <p>For network infrastructure hardware</p>	 <p>Enterprise Agreements J/ELAs - Joint/Enterprise License Agreements</p> <p>For ELAs, SaaS offerings and J/ELAs, legacy agreements</p>	 <p>ITES-SW2 Information Technology Enterprise Solutions - Software 2</p> <p>For licenses where enterprise agreements don't exist (Computer-aided design)</p>	 <p>MAPS Marketplace for the Acquisition of Professional Services</p> <p>For professional services</p>	 <p>MSD Modern Software for Delivery</p> <p>For Agile capabilities, coding, developing</p>
Period of Performance	06 MAR 2020 – 05 MAR 2030	10-year ordering period (5-year base, 5-year option)	Varies per agreement	31 AUG 2020 – 30 AUG 2030	10-year (5-year option)	10-year (5-year option)
Ordering	Request For Quote (RFQ) & Consolidated Buy (CB) Tool Reverse Auction (RA) Tool	Request For Quote (RFQ) Reverse Auction (RA) Tool	Request For Quote (RFQ) Reverse Auction (RA) Tool	Request For Quote (RFQ) & Consolidated Buy (CB) Tool Reverse Auction (RA) Tool	TBD	TBD
Objective	Provide commodity and replacements of desktops/notebooks, workstations, tablets, thin clients and more to the Army, DoD and federal	Provide end to end solutions and commodity buys (incidental software and services) for the Army, DoD and Federal	Consolidate Army software requirements at the enterprise level to achieve better buying power and asset management	Provide software, maintenance and related incidental hardware/ services for Army, DoD and Federal	Designed to provide a comprehensive and flexible framework for the Army's acquisition of knowledge-based professional services	Designed to provide the Army with Agile software engineering capacity to rapidly design, develop, test, deploy and maintain mission critical applications and systems
Scope	Purchase of hardware through the consolidated buy periods to standardize IT configurations across the Army	Buy, Lease or on a Consumption Basis of hardware with incidental software or services	Purchase software through agreements negotiated with OEMS/Resellers achieving best pricing and items and conditions for the Army	Buy software across 14 catalogs to include IT Utility & Security, Modeling & Simulation, Audio Visual, Programming & Development	Knowledge-based support services spanning 5 domains, each with a different NAICS code. Primarily for enterprise solutions	Fast path to orders for software development and technology and process transformation. Primarily for us in coding that produces products
Ceiling	\$5B	\$10B	Varies per agreement	\$13B	No Maximum	\$10B+
Awards	10 (7 SB)	TBD	Varies per agreement	29 Awards (8 SB)	100 Total (20 per domain)	No max on total awards; minimum of 10 SB or 20% of all awards
NAICS	334111	334111	513210	Multiple	Multiple (x5)	TBD

Implementing Commercial Solutions Openings (CSOs) & Other Transactions (OTs)

WHY

- SECDEF Memo 6 MAR 2025 [*“Directing Modern Software Acquisition to Maximize Lethality”*]
- Default approach under the Software Acquisition Pathway



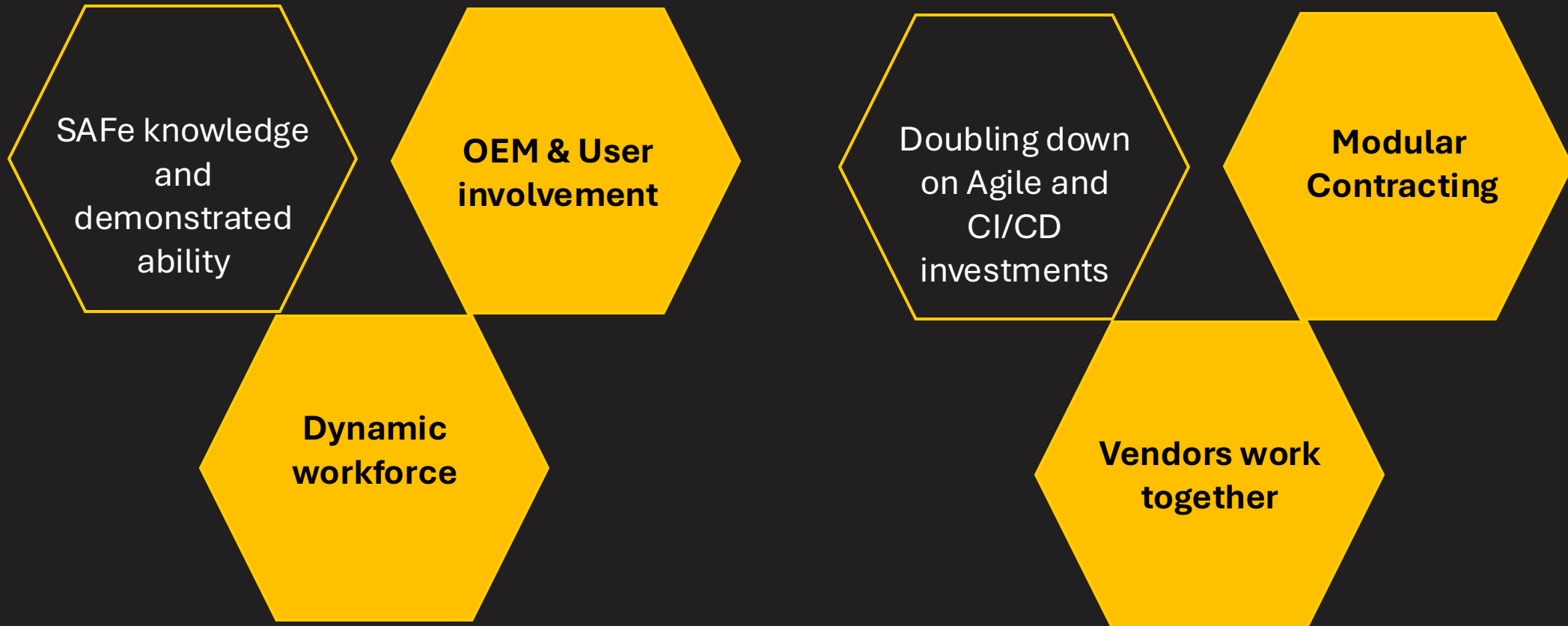
WHAT

- **Army Open Solicitation (AOS)** is the Army implementation of the CSO
- Single overarching solicitation vehicle to increase speed and reduce administrative efforts
- Offers a framework to quickly release **“Calls for Solutions”** for different solutions
- Calls for Solutions may result in a FAR-based award or OTA
- Calls for Solutions identified as under CSO authority will result in a fixed-price type award

HOW

- AOS includes several different solicitation and award authorities
- Industry responds to the call with **solution briefs**
- Government evaluates before making an award
- **Varied** evaluation techniques
- **First adopters:** ATIS (Army Training Management Capability) and IPPS-A (MAHC-III)

EXPECTATIONS





U.S. ARMY



PEO ENTERPRISE