



AFCEA ITES-4S SYMPOSIUM

SARAH MULLINS
CHESS, PRODUCT LEAD
17 OCT 2023

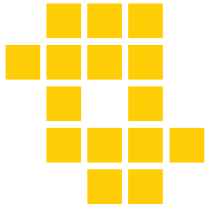




WHAT IS CHESS?

THE ARMY'S MANDATORY SOURCE FOR ALL INFORMATION TECHNOLOGY (IT) PURCHASES OF COMMERCIAL OFF THE SHELF (COTS) HARDWARE, SOFTWARE AND *SERVICES.

**All cloud services, software development, and continuous software evolution service-type contracts (e.g., labor) are no longer required to use CHESS nor are they required to obtain a Statement of Non-Availability to use a contract outside of CHESS. For additional information reference the Update to Mandatory Source for Commercial IT Services memo signed 15 September 2023.*



MANDATORY SOURCE POLICY



AFARS 5139

- All IT purchases must be submitted through the **Information Technology Approval System (ITAS)**
- Purchasers of COTS IT **must utilize CHES contracts first** (includes J/ELAs and ESI)
- Regardless of dollar value
- Regardless of financial appropriation
- KOs must receive CHES training

AR 25-1

- **Primary source for establishing** commercial IT contracts for hardware, software, and services
- Organizations shall use the ***consolidated buy*** to satisfy desktop and notebook requirements

2023 MISSION

Be the **primary source** to support the Warfighter's information dominance objectives by developing, implementing and managing commercial information technology contracts that provide enterprise-wide net-centric hardware, software and support services for the Army.

2040 VISION

To be the Army's center of excellence for commercial IT acquisition through continuously competitive contracts that **provide economical, value-added, NetworthyIT** products and superior, performance-based IT services based on Army and DOD policy and standards compliance.



ORGANIZATION



MR. DOUGLAS R. BUSH

OFFICE OF THE ASSISTANT SECRETARY OF THE ARMY
(ACQUISITION, LOGISTICS, & TECHNOLOGY) – ASA(ALT)



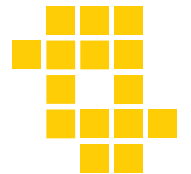
MR. ROSS GUCKERT

PROGRAM EXECUTIVE OFFICE ENTERPRISE
INFORMATION SYSTEMS – PEO EIS



MR. REG SHUFORD

PROJECT DIRECTOR ENTERPRISE SERVICES - PD ES



CHES
COMPUTER HARDWARE, ENTERPRISE SOFTWARE & SOLUTIONS

MS. SARAH MULLINS

COMPUTER HARDWARE, ENTERPRISE
SOFTWARE & SOLUTIONS - CHES



CHESS MAGNITUDE

No contract usage fee

Contracts include Army and DOD standards

Regular technology refresh

Authorized resellers



CHESS
COMPUTER HARDWARE, ENTERPRISE SOFTWARE, & SOLUTIONS



AVAILABILITY

171 Contracts with ceiling value exceeding **\$38B**

\$1.88B Spent across all contracts annually

9 Joint/Enterprise License Agreements (J/ELA)

11 DoD Enterprise Software Initiative (ESI) as Software Product Manager



COST AVOIDANCE

\$1.4B cost avoidance over GSA catalog price

\$13.8M GSA fee avoidance



USAGE

\$1.84B spent across all contracts annually

\$696M (38%) to Small Business based on ID/IQ spend



CHESS
COMPUTER HARDWARE, ENTERPRISE SOFTWARE, & SOLUTIONS

NO CONTRACT USAGE FEE
DOD COMPLIANCE, ARMY & NETCOM STANDARDS
OPEN TO ALL DOD AND FEDERAL
DECENTRALIZED ORDERING
TECHNOLOGY REFRESHMENT
NO PROTESTS < \$25M
CUSTOMER SUPPORT TEAM

The Army's mandatory source for all information technology (IT) purchases of commercial off the shelf (COTS) hardware, software and services.

IT E-MART
[HTTPS://CHESS.ARMY.MIL](https://chess.army.mil)

HARDWARE

- REVERSE AUCTION
- CONSOLIDATED BUY
- REQUEST FOR QUOTE

ADMC-3

Best In Class, Laptops, Desktops, Monitors, Printers

ITES-3H

Servers/Workstations, Network Equipment, Multifunctional Devices, VTC Equipment, Peripherals

SOFTWARE

- LICENSE TRACKER
- REQUEST FOR QUOTE
- REVERSE AUCTION

ENTERPRISE LICENSE AGREEMENTS

2 or More Army Commands, Applied Funding, Validated Requirements

ITES-SW2

Multiple Brands, Related Incidentals, & Services/Hardware

ENTERPRISE SOFTWARE INITIATIVES

DOD Level Customers, Applied Funding Not Required, Validated Requirements

SERVICES

- REQUEST FOR PROPOSAL
- REQUEST FOR INFORMATION

ITES-3S

Full range of it services & solutions services worldwide

- Cloud Services
- Artificial Intelligence
- Data Services
- Enterprise Design
- Enterprise Integration, & Consolidation
- Cyber-security Services
- Business Process Reengineering
- IT Education and Training
- Network/Systems Operation & Maintenance
- Telecommunications/Systems Operation & Maintenance

CHESS WEBSITE – IT E-MART



CHESS
COMPUTER HARDWARE, ENTERPRISE SOFTWARE, & SOLUTIONS

News & Highlights

Customer Requirements

Customer Support

Log-In/Registration

Customer Tools

Training & Events

Supply Chain Risk Management
DoD has determined a high or critical risk associated with a particular entity, product, or service. Procurement officials must ensure that managers of National Security Systems and associated items of supply do not make contract awards that involve any entity, product, or service within the NSS Restricted List. DoD policy and instructions to access the NSS Restricted List can be found at [Supply Chain Risk Management](#).

Getting Started

- Hardware Procurement
- Software Procurement
- Services Procurement
- Aggregated Buy Entry
- License Tracker for Software
- How To Become A CHESS Vendor

FY23 CHESS Event Schedule

Date	Event	Location	Presenter
07-Nov-22	Conference	AFCEA Belvoir Industry Days 2022, Chantilly, VA	Alexander Pham
25-Apr-23	Conference	2023 Quad A Army Aviation Mission Solutions Summit, Nashville, TN	Alexander Pham
20-Jul-23	CHESS 101 Briefing	MS Teams	Denisesha Moore
24-Jul-23	Conference	NCMA 2023 World Congress	Alexander Pham

Training Videos

- CHESS Registration/Create Account
- Request For Quote
- Website Enhancements: 3rd Quarter 2018
- How to Order Through CB
- Request Training

Footer:

UNCLASSIFIED Version: 3.4 Build: 36 Revision: 2 Last Updated: 01/14/2023

CHESS Customer Support Hours: Monday-Friday 8am-5pm EST Telephone: 1-888-232-4405 Email: armychess@army.mil

Sitemap Web Policy Feedback Section 508 Webmaster Privacy and Security Policy

Logos: UNCLASSIFIED, PEX EIS

<https://chess.army.mil>

CHESS TRAINING COORDINATION & PUBLIC AFFAIRS

The CHESS 101 Briefing provides a program overview including detailed information about our Hardware, Software, and Services contracts. The CHESS Team is also able to host specialized, tailored trainings based on your command's needs.

CHESS is also actively accepting request for industry meetings, speaking engagements, and conference participation.

Contact Alex Pham at alexander.q.pham2.ctr@army.mil to request a training and/or public relations.

Training Calendar:
<https://chess.army.mil/Static/EventCalendar>

